



SEAFORTH F.C.

2021 ANNUAL REPORT

28 October 2021

ABN: 97 954 498 828



LATEST NEWS



MANLY WARRINGAH
FOOTBALL ASSOCIATION

**MWFA unfortunately
abandons 2021 season**

JUL 31, 2021 | NEWS





COVID's was still with us in 2021



Our Women's 13/1s

Thanks to all our great sponsors in 2021

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GWC
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club totem

Salty Rooster

Notice of the club's Annual General Meeting (AGM) to be held at 7.00 pm on Thursday, 28th October 2021 at Seaforth Oval Clubhouse, Wakehurst Parkway, Seaforth.

To All Members

The Annual General Meeting of Seaforth FC will be held on Thursday, 28th October 2021 at 7.00pm at the Seaforth Oval Clubhouse.

Nomination forms for positions on the club's Management Group and General Committee are available on the club website. Under the constitution, completed nomination forms must have been received by 30th September 2021.

Items of Other Business that members wish to raise, must be put in writing to the Club Secretary a minimum of 7 days prior to the meeting.

Agenda for the 2021 Annual General Meeting:

1. Apologies
2. Acceptance of minutes of the 2020 A.G.M.
3. Presentation and adoption of the 2021 Annual Report, including audited financials
4. Election of Office Bearers
 - I. Management Group
 - II. General Committee
5. Thanks to retiring Committee members
6. Other Business
7. Meeting Close



A beautiful morning at Tania Park

Annual Report

2021

We thought last year was different! Well, 2021 was unfortunately another year dominated by the pandemic but as we close out the calendar year hopefully we've seen the last of the lockdowns and are at the start of a new more positive phase for us all socially, work-wise and of course for our football endeavours.

Thanks to all our members and your families for your patience, resilience and support for the club again in another difficult year. I'm not aware of a season ever being cancelled before, but even though our season was cut short, just to get us into July I'd like to acknowledge the incredible effort that took from our extraordinarily hard-working club committee members and our MWFA local association.

In 2021 our numbers were the highest they've ever been with 1705 players, 128 teams, 332 coaches and managers and our committee of 30 people.

The MWFA decided that the teams who were on the top of their league at the time the competition was cancelled in early July would be declared the nominal winners of their competition. Five of our teams ended up winners.

Thanks again to all our volunteer coaches who are such a critical part of our club. I know everyone in the club values and appreciates what you do. What's particularly encouraging is the ever-increasing number of youth players who now coach our junior players and during 2021 we put in place a more structured pathway to encourage even more of these young coaches to become involved in the club. Great for their future and ours.

Our sincere appreciation must go to our major sponsor LJ Hooker, Seaforth, to our sponsors Staple Bakery, Seaforth and Balgowlah Physiotherapy, and to all our other sponsors. The cancelled season of course means our sponsors didn't receive the promotion they thought they signed up for and we'll be working extra hard in 2022 to make up for it to show them how deeply we value their continued support.



Club President Steve Harding



*Club Person of the Year
Pauline Burns*

Our Community

Again this year it just wasn't possible to run events, stalls and socialise. Fingers crossed for next year.

Like last year, we decided to make a significant donation to mental health charity Beyond Blue on behalf of all members. Again we consulted with a wide range of our members before we did this and received nothing but full support for the proposal. I hope that you all share that view.

For the second year Seaforth FC was a solid supporter of the Purple Socks for Pancreatic Cancer campaign and we were one of the clubs in Australia who gave them the largest support. Well done everyone. SFC also supports local mens health group "Mongrels Men".



Our W9 Stars were real "stars" in their support for #Play in Purple



Mongrels Men meet weekly to play and discuss men's health issues



W9 Stars

2022

No doubt many of the COVID related changes that we've seen in the last two years will still be present in 2022 but I'm sure we all have the same primary goal for next year – that we'll have a safe, healthy and complete season, free of interruptions.

We'll be restarting plans that we've had to put on hold and we're going to continue our focus on expanding development services and support for our players and coaches and for Women's football at the club.

To make the club financially more profitable, which in turn enables us to deliver you more and better services, we're hoping to improve our income streams – that means we'll be putting more energy into finding sponsors and also exploring other opportunities to gain revenue.

We'll continue to quietly engage with Northern Beaches Council and other stakeholders regarding getting synthetic pitches installed at Seaforth Oval – but that's a long, slow process so we don't expect much to happen around this in 2022. The proposed Northern Beaches Tunnel is still supposedly going ahead so we'll continue to watch for any impact on our club and members.

ex-Australian Representative Gerry Gomez joins Seaforth FC

In exciting off-season news, we're very pleased to announce that ex-Australian representative player Gerry Gomez has joined our club. His primary focus initially will be coaching our Men's Premier League squad but we're keen to work with Gerry to guide us as we look to strengthening the development pathways and services in our club.

Farewells

Farewell to departing committee members Wayne and Lachie Green, moving interstate. Sincere thanks for all your efforts over the past couple of years. We hope to still see you around the grounds. Although not leaving, Alex McGrath, our Manager, Sponsorship does plan to have a quiet year to focus on her new baby Flynn.

But the most noticeable absentee from our club committee next year will be Jordan Lefebvre. Jordan is a member of our Club Legends, people who've been playing with or helping to run our club for 20 years or more. He's played with us from U6s in 1998 all the way through to Premier League, he's run our Academy, been our Coaching Director, and has been the coach of our Men's Premier League team for the last couple of years. Although he'll still be playing with the club, Jordan's now focusing on his new role in the police force. On behalf of everyone in the club, thanks for the enormous, positive contribution that you've made to this club.



Club President Steve Harding welcoming Gerry to the club



Jordan Lefebvre

I wish all our members, their families, and our supporters a safe and enjoyable offseason and Christmas and New Year and I look forward to seeing you back at the club for an exciting and hopefully COVID-free 2022 season.

Alan Glixman
Secretary
Seaforth F.C.

Treasurer's Report

Results for 2021

The Club had a 30 September 2021 result of a **\$24,452 accounting profit** (accounting profit of \$38,921 in 2020). Whilst making a profit isn't the purpose of the club this has been without doubt another unusual year for the club and the circumstances related to COVID 19 have contributed to this result.

The club was able to have a fairly normal commencement to the season and was looking forward to enjoying football for the entire season, but that was unfortunately not to be. The circumstances have made it very difficult to plan and manage the club financially as the level of uncertainty surrounding the health situation was challenging. Unlike 2020, the MWFA did not return funds to the clubs to reflect the reduced season or to assist with COVID impacts. The MWFA and other Associations are still looking to formally ratify a financial return to players through the 2022 registrations process and Seaforth FC will look to do something similar in addition as we go through our 2022 budgeting process.

The overall revenue of the club was up on 2020, the majority of which related to an increased player registration, merchandise sales at the start of the season and the canteen being open for longer than in 2020. Both 2020 and 2021 are not typical results as both had restrictions placed on the club in response to COVID. When you compare canteen sales and sponsorships versus pre-COVID times the revenues are down from \$59k and \$24k respectively. As always, the canteen chose to commit to local suppliers as we believe that improves the quality of what we offer and is in keeping with our community aims.

COVID also meant that we were unable to operate the bar for significant periods or run any community events in 2021. The other area that was down on normal years was sponsorship, despite Alex McGrath's tireless efforts, many of our sponsors stood with us despite only receiving half of the benefits we would normally offer and this will be something we need to look at in 2022 to make them financially whole. This remains a large challenge for the club and without it we will need to be careful around our costs to remain a sustainable club into the future. The club has appointed a Sponsor and Marketing Manager to help with this endeavour in 2022.

Our registration revenues were up from 2020, with the number of playing members up from last season to 1,658 members. This remains below Pre COVID times, but we hope that the noticeable improvements being made to the club with club merchandise, the canteen, gear provided for training and matches, Academy developments and overall facilities means we keep, if not expand upon our membership. The club remains one of the largest clubs on the Northern Beaches. Fee increases are not something that we take lightly, and we retained our fees at the same levels as pre-2021. Fees for 2022 will hopefully be reduced in line with the proposed refunds from Football NSW and MWFA. We don't take our membership for granted and constantly monitor our fees against other football clubs to ensure that we provide competitive value.

The Academy expenses continued to increase in 2021 as we expand the concept to more teams throughout the club. The concept, under the watchful eye of Ant Depree, has expanded into 12's and 13's for both boys and girls. This is something that everyone on the Committee hopes will go from strength to strength and will

be a preferable avenue to meet our goals of improving the technique and skills training of our players and to aid in their progression within the club and the game.

The club continues to invest in equipment for the benefit of its members - with additional portable goals and a new BBQ being purchased in 2021 to improve the facilities available to its members.

Variances from Prior Years

We have continued to expand our development costs for coaching, ensuring that all coaches were paid for the full season despite its shortening, and training and information nights as we look to help provide the tools for members to understand and enjoy their football. The club partnered with Sydney FC to continue to enable development across a spectrum of our players and we will continue this partnership in 2022.

We have negotiated better terms with our shirt provider and been able to pay a large deposit for our 2022 shirts again which means we are on solid footing when it comes to our results. Suppliers for kit expect to receive 50% of fees to secure orders and this must come from prior year revenues.

Given the circumstances, and the difficulties with handing out trophies due to social distancing, the club made the decision to reduce the production of trophies in 2021 again but to continue with limited perpetual trophies. Given the unusual year it has been and the hardships many people have faced the club instead made a sizeable donation to Beyond Blue – a wonderful charity that helps with mental health in the community.

Financial Position

The club continues to remain in a very good financial position with a strong cash position. The cash reserves of the club are held within a term deposit and are reserved against what we expect to be substantial requests from local Council for contributions towards capital works that the club will benefit from; there are significant amounts being contemplated for lighting at Tania Park, lighting upgrades at Quirk Road and the hopefully the development of synthetic pitches at Seaforth Oval. We continue to look at ways that the cash in reserve can be utilised for the benefit of a variety of activities that benefit the members of the club – there is the opportunity to raise our efforts in the areas of community engagement and football development throughout the age groups and funds will be used for this in 2022.

Thanks and Farewell

I wanted to thank everyone on the Committee for their assistance and efforts in 2021 in getting through another tough season despite the very challenging times – there were many tireless efforts going on that don't always get seen or recognised and my thanks go out to each one of them for their time and passion for the Club.

On a personal note, this next season will be my last as Treasurer at SFC after 6 years on the Committee. Whilst my son and I will continue to play for the club I will look forward to watching the growth of the club in the hands of another passionate footballing accountant!

I wish everyone a restful and happy Christmas holidays and look forward to seeing you for the 2022 season.

Paul Thompson
Treasurer
Seaforth F.C.



SEAFORTH FOOTBALL CLUB INCORPORATED

Independent Audit Report to the Members

18 October 2021

Scope:

I have audited the attached balance sheet and profit and loss statement (on an accruals basis), being special purpose financial reports of Seaforth Football Club Incorporated ("SFC") for the year ended 30 September 2021.

The procedure for the audit included examination, on test basis, of evidence supporting the amounts disclosed in the workpapers provided.

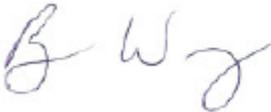
Committee's responsibility for the financial report:

The committee of SFC is responsible for the preparation of the financial report, and has determined that the basis of preparation undertaken by the Treasurer, is appropriate to meet the requirements of the SFC Constitution (adopted on 31 May 2004).

Audit Opinion:

In my opinion, the balance sheet and profit and loss statement of SFC for 30 September 2021 is prepared in accordance with the relevant Australian Accounting Standards.

Signed:

	
Ben Wong Principal CA ANZ Member Number: 251618	Date – 18 October 2021

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Achievements in 2021

MWFA Major Premiership (League) Winners

The MWFA abandoned the season at the start of July after approximately 10 rounds of competition. After adjusting points to allow for comparison of an even number of matches, the MWFA declared teams then in first place to be the Major Premiership (League) winners of the respective competitions. So, in 2021, Seaforth FC had the following nominal competition winning teams:

Girls W12 Division 2	Coach Anthony Korbel
Girls W15 Division 2	Coach David Gill & Patrick Tully
Mixed / Boys U16 Division 3	Coach David Hughes
Senior Mens O35 Division 5 (Team A)	
Senior Mens O35 Division 6	

No medallions were issued by the MWFA.

MWFA Minor Premiership (Grand Final) Winners

No grand finals were played due to the season being abandoned.

Seaforth FC Perpetual Awards

Due to the season being incomplete the club Management Group decided to not issue any of the club's perpetual awards and trophies in the 2021 season. The exception to this was the award for Seaforth FC Club Person of the Year which was awarded to Pauline Burns for her outstanding contribution to the fundraising and service to members through our canteen and BBQ facilities (see previous article in this report).

Competition Tables

As the tables were incomplete, we have decided not to include them in this year's annual report.

2021 General Committee & Support Group

Coaching Director	Jordan Lefebvre
Grading Coordinator - Mixed	Alan Glixman
Grading Coordinator - Womens	Steve Harding
Public Officer	Paul Thompson
Team Duties Coordinator	Enjie Cheng
Tania Park Coordinator - Saturday	Ben Farmer
Coordinator – U6	Jane Tisch
Coordinator – U7	Catriona Ormond
Coordinator – U8	Sarah Sauer
Coordinator – U9	Ben Farmer
Coordinator – U10	Brendan Jack
Coordinator – U11	Sam Ghoreyshi
Coordinator – U12	Honnie Bustos
Coordinator - U13	Ant Depree
Coordinator - U14	Andrew Bustos
Coordinator - U8-U18 Womens	Megan Pusterla
Coordinator - U15-U21 Mixed	Karl Wood
Coordinator - Senior Men	Andrew Bustos
Coordinator - Senior Women	Andrew Bustos
Competition Secretary	Matthew Ludowici
Results Officer	Matthew Ludowici
Registrar - Seniors	Andrew Bustos
Registrar - Youth	Honnie Bustos
Training Ground Coordinator	Amanda Judge
Gear Steward	Lachie Green
Canteen Manager	Pauline Burns
Member Protection Officer - Female	Megan Pusterla
Member Protection Officer - Male	Ian Dunn
Player Welfare Liaison MWFA Contact	Ian Dunn
MWFA Delegate	Steve Harding / Andrew Bustos
Licensee	Jordan Lefebvre
Website Administrator	Alan Glixman
Baristas	Ceili Harding & Jordan Wood
Coach Development Team	Gary Giles
	Karl Wood
	John Dennison
	Jon Betts
	Adrian Roberts

